

State of Hawaii  
Department of Public Safety  
Corrections Program Services Division  
Substance Abuse Program

**Request for Proposals**

**RFP No.: PSD 10-CPS/SA-20**

**INTENSIVE OUTPATIENT  
SUBSTANCE ABUSE TREATMENT  
PROGRAM FOR MODERATE RISK  
MALE OFFENDERS ON THE ISLAND  
OF OAHU**

February 2, 2010

Note: If this RFP was downloaded from the State Procurement Office RFP Website each applicant must provide contact information to the RFP contact person for this RFP to be notified of any changes. For your convenience, you may download the [RFP Interest form](#), complete and e-mail or mail to the RFP contact person. The State shall not be responsible for any missing addenda, attachments or other information regarding the RFP if a proposal is submitted from an incomplete RFP.

February 2, 2010

**REQUEST FOR PROPOSALS**  
**Intensive Outpatient Substance Abuse Treatment Program (IOP) for Moderate Risk Male**  
**Offenders on the Island of Oahu**  
**RFP No. PSD 10-CPS/SA-20**

The Department of Public Safety, Corrections Program Services, is requesting proposals from qualified applicants to provide an Intensive Outpatient Substance Abuse Treatment Program (IOP) for moderate risk substance abusing sentenced felons on the island of Oahu. Funding for these programs is \$309,620.00 for the twenty-four month period beginning June 1, 2010.

The goal of all components of the continuum of treatment services is to reduce recidivism by treating substance abuse and criminality. The goal of the IOP is to provide a level of treatment within the continuum for moderate risk substance abusing sentenced felons. The service provider shall develop an individualized treatment plan for each male offender and link the offenders with the appropriate treatment services in the facility and community.

The solicitation document is available for viewing on the web at the State Procurement Office's Procurement Notice Website:

<http://www.spo.hawaii.gov/>

Click "Procurement Notices" link

Click "Search Procurement Notices"

Select "Department of Public Safety" in drop down box titled Select an Agency

Look for RFP No.: RFP\_PSD 10-CPS\_SA-20

Click "More Info"

Click "View Specifications Document" to view the solicitation document.

CPS-SA will conduct an orientation meeting to discuss the scope of work, and the required provider qualifications—on February 9, 2010 at 10:00 AM at PSD, 919 Ala Moana Boulevard, Room 413, Honolulu, Hawaii 96814. Written questions regarding the RFP shall be sent to the address cited; faxed to the attention of Mr. Marc Yamamoto at (808) 587-1244; or e-mailed to [marc.s.yamamoto@hawaii.gov](mailto:marc.s.yamamoto@hawaii.gov) by February 11, 2010.

Proposals shall be mailed, postmarked by the United States Postal Service on or before March 1, 2010, and received no later than 10 days from the submittal deadline. Hand delivered proposals shall be received no later than 4:30 p.m., Hawaii Standard Time (HST), on March 1, 2010, at the drop-off sites designated on the Proposal Mail-in and Delivery Information Sheet. Proposals postmarked or hand delivered after the submittal deadline shall be considered late and rejected. There are no exceptions to this requirement.

## PROPOSAL MAIL-IN AND DELIVERY INFORMATION SHEET

**NUMBER OF COPIES TO BE SUBMITTED: 4 (One Original + Three Copies)**

ALL MAIL-INS SHALL BE POSTMARKED BY THE UNITED STATES POSTAL SERVICE (USPS) NO LATER THAN **March 1, 2010** and received by the state purchasing agency no later than 10 days from the submittal deadline.

### All Mail-ins

Department of Public Safety  
Administrative Services Office – Purchasing and  
Contracts Section  
919 Ala Moana Boulevard, Room 413  
Honolulu, Hawaii 96814

### RFP COORDINATOR

Coordinator: Marc S. Yamamoto  
Telephone No.: (808) 587-1215  
Facsimile No.: (808) 587-1244  
E-mail Address: [marc.s.yamamoto@hawaii.gov](mailto:marc.s.yamamoto@hawaii.gov)

ALL HAND DELIVERIES SHALL BE ACCEPTED AT THE FOLLOWING SITES UNTIL **4:30 P.M., Hawaii Standard Time (HST), March 1, 2010**. Deliveries by private mail services such as FEDEX shall be considered hand deliveries. Hand deliveries shall not be accepted if received after 4:30 p.m., **March 1, 2010**.

### Drop-off Site

Department of Public Safety  
Administrative Services Office – Purchasing and Contracts Section  
919 Ala Moana Boulevard, Room 413  
Honolulu, Hawaii 96814

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# **Section 1**

## **Administrative Overview**

# Section 1

## Administrative Overview

**Applicants are encouraged to read each section of the RFP thoroughly. While sections such as the administrative overview may appear similar among RFPs, state purchasing agencies may add additional information as applicable. It is the responsibility of the applicant to understand the requirements of *each* RFP.**

### I. Procurement Timetable

**Note that the procurement timetable represents the State's best estimated schedule. Contract start dates may be subject to the issuance of a notice to proceed.**

<u>Activity</u>	<u>Scheduled Date</u>
Public notice announcing Request for Proposals (RFP)	Feb 2, 2010
Distribution of RFP	Feb 2, 2010
RFP orientation session	Feb 9, 2010
Closing date for submission of written questions for written responses	Feb 11, 2010
State purchasing agency's response to applicants' written questions	Feb 17, 2010
Discussions with applicant prior to proposal submittal deadline (optional)	Feb 18 to 23, 2010
Proposal submittal deadline	Mar 1, 2010
Discussions with applicant after proposal submittal deadline (optional)	Mar 8 to Mar 11, 2010
Final revised proposals (optional)	Mar 16, 2010
Proposal evaluation period	Mar. 2, 2010 to Mar 19, 2010
Provider selection	Mar 22, 2010
Notice of statement of findings and decision	Mar 25, 2010
Contract start date	June 1, 2010

## II. Website Reference

**The State Procurement Office (SPO) website is <http://hawaii.gov/spo/>**

	<b>For</b>	<b>Click</b>
1	Procurement of Health and Human Services	"Health and Human Services, Chapter 103F, HRS..."
2	RFP website	"Health and Human Services, Ch. 103F..." and "The RFP Website" (located under Quicklinks)
3	Hawaii Administrative Rules (HAR) for Procurement of Health and Human Services	"Statutes and Rules" and "Procurement of Health and Human Services"
4	Forms	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Forms"
5	Cost Principles	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Cost Principles"
6	Standard Contract -General Conditions	"Health and Human Services, Ch. 103F..." "For Private Providers" and "Contract Template – General Conditions"
7	Protest Forms/Procedures	"Health and Human Services, Ch. 103F..." and "For Private Providers" and "Protests"

### **Non-SPO websites**

**(Please note: website addresses may change from time to time. If a link is not active, try the State of Hawaii website at <http://hawaii.gov>)**

	<b>For</b>	<b>Go to</b>
8	Tax Clearance Forms (Department of Taxation Website)	<a href="http://hawaii.gov/tax/">http://hawaii.gov/tax/</a> click "Forms"
9	Wages and Labor Law Compliance, Section 103-055, HRS, (Hawaii State Legislature website)	<a href="http://capitol.hawaii.gov/">http://capitol.hawaii.gov/</a> click "Bill Status and Documents" and "Browse the HRS Sections."
10	Department of Commerce and Consumer Affairs, Business Registration	<a href="http://hawaii.gov/dcca">http://hawaii.gov/dcca</a> click "Business Registration"
11	Campaign Spending Commission	<a href="http://hawaii.gov/campaign">http://hawaii.gov/campaign</a>

## III. Authority

This RFP is issued under the provisions of the Hawaii Revised Statutes (HRS) Chapter 103F and its administrative rules. All prospective applicants are charged with presumptive knowledge of all requirements of the cited authorities. Submission of a valid executed proposal by any prospective applicant shall constitute admission of such knowledge on the part of such prospective applicant.



## IV. RFP Organization

This RFP is organized into five sections:

**Section 1, Administrative Overview:** Provides applicants with an overview of the procurement process.

**Section 2, Service Specifications:** Provides applicants with a general description of the tasks to be performed, delineates provider responsibilities, and defines deliverables (as applicable).

**Section 3, Proposal Application Instructions:** Describes the required format and content for the proposal application.

**Section 4, Proposal Evaluation:** Describes how proposals will be evaluated by the state purchasing agency.

**Section 5, Attachments:** Provides applicants with information and forms necessary to complete the application.

## V. Contracting Office

The Contracting Office is responsible for overseeing the contract(s) resulting from this RFP, including system operations, fiscal agent operations, and monitoring and assessing provider performance. The Contracting Office is:

Department of Public Safety  
Corrections Program Services  
919 Ala Moana Boulevard, Room 405  
Honolulu, Hawaii 96814

Contact Person: Mr. Larry Hales  
Telephone Number: (808) 587-1272  
Facsimile Number: (808) 587-1280  
e-mail address: [larry.r.hales@hawaii.gov](mailto:larry.r.hales@hawaii.gov)

## VI. Orientation

An orientation for applicants in reference to the request for proposals will be held as follows:

<b>Date:</b>	<b>February 9, 2010</b>	<b>Time:</b>	<b>10:00 am to 11:00 am</b>
			<b>HST</b>
<b>Location:</b>	<b><u>919 Ala Moana Boulevard, Honolulu, Hawaii 96814</u></b>		

Applicants are encouraged to submit written questions prior to the orientation. Impromptu questions will be permitted at the orientation and spontaneous answers provided at the state purchasing agency's discretion. However, answers provided at the orientation are only intended as general direction and may not represent the state purchasing agency's position. Formal official responses will be provided in writing. To ensure a written response, any oral questions should be submitted in writing following the close of the orientation, but no later than the submittal deadline for written questions indicated in the paragraph VII. Submission of Questions.

## **VII. Submission of Questions**

Applicants may submit questions to the RFP Contact Person identified in Section 2 of this RFP. All written questions will receive a written response from the state purchasing agency.

Deadline for submission of written questions:

**Date:** February 11, 2010      **Time:** 4:30 p.m. HST

State agency responses to applicant written questions will be provided by:

**Date:** February 17, 2010

## **VIII. Submission of Proposals**

A. **Forms/Formats** - Forms, with the exception of program specific requirements, may be found on the State Procurement Office website referred to in II. Website Reference. Refer to the Proposal Application Checklist for the location of program specific forms.

1. **Proposal Application Identification (Form SPO-H-200).** Provides applicant proposal identification.
2. **Proposal Application Checklist.** Provides applicants with information on where to obtain the required forms; information on program specific requirements; which forms are required and the order in which all components should be assembled and submitted to the state purchasing agency.
3. **Table of Contents.** A sample table of contents for proposals is located in Section 5, Attachments. This is a sample and meant as a guide. The table of contents may vary depending on the RFP.
4. **Proposal Application (Form SPO-H-200A).** Applicant shall submit comprehensive narratives that address all of the proposal

requirements contained in Section 3 of this RFP, including a cost proposal/budget if required.

- B. **Program Specific Requirements.** Program specific requirements are included in Sections 2, Service Specifications and Section 3, Proposal Application Instructions, as applicable. If required, Federal and/or State certifications are listed on the Proposal Application Checklist located in Section 5.
- C. **Multiple or Alternate Proposals.** Multiple or alternate proposals shall not be accepted unless specifically provided for in Section 2 of this RFP. In the event alternate proposals are not accepted and an applicant submits alternate proposals, but clearly indicates a primary proposal, it shall be considered for award as though it were the only proposal submitted by the applicant.
- D. **Tax Clearance.** Pursuant to HRS Section 103-53, as a prerequisite to entering into contracts of \$25,000 or more, providers shall be required to submit a tax clearance certificate issued by the Hawaii State Department of Taxation (DOTAX) and the Internal Revenue Service (IRS). The certificate shall have an original green certified copy stamp and shall be valid for six (6) months from the most recent approval stamp date on the certificate. Tax clearance applications may be obtained from the Department of Taxation website. (Refer to this section's part II. Website Reference.)
- E. **Wages and Labor Law Compliance.** If applicable, by submitting a proposal, the applicant certifies that the applicant is in compliance with HRS Section 103-55, Wages, hours, and working conditions of employees of contractors performing services. Refer to HRS Section 103-55, at the Hawaii State Legislature website. (See part II, Website Reference.)
  - **Compliance with all Applicable State Business and Employment Laws.** All providers shall comply with all laws governing entities doing business in the State. Prior to contracting, owners of all forms of business doing business in the state except sole proprietorships, charitable organizations unincorporated associations and foreign insurance companies be registered and in good standing with the Department of Commerce and Consumer Affairs (DCCA), Business Registration Division. Foreign insurance companies must register with DCCA, Insurance Division. More information is on the DCCA website. (See part II, Website Reference.)
- F. **Hawaii Compliance Express (HCE).** Providers may register with HCE for online proof of DOTAX and IRS tax clearance Department of Labor

and Industrial Relations (DLIR) labor law compliance, and DCCA good standing compliance. There is a nominal annual fee for the service. The “Certificate of Vendor Compliance” issued online through HCE provides the registered provider’s current compliance status as of the issuance date, and is accepted for both contracting and final payment purposes. Refer to this section’s part II. Website Reference for HCE’s website address.

**G. Campaign Contributions by State and County Contractors.** Contractors are hereby notified of the applicability of HRS Section 11-205.5, which states that campaign contributions are prohibited from specified State or county government contractors during the term of the contract if the contractors are paid with funds appropriated by a legislative body. For more information, FAQs are available at the Campaign Spending Commission webpage. (See part II, Website Reference.)

**H. Confidential Information.** If an applicant believes any portion of a proposal contains information that should be withheld as confidential, the applicant shall request in writing nondisclosure of designated proprietary data to be confidential and provide justification to support confidentiality. Such data shall accompany the proposal, be clearly marked, and shall be readily separable from the proposal to facilitate eventual public inspection of the non-confidential sections of the proposal.

*Note that price is not considered confidential and will not be withheld.*

**I. Proposal Submittal.** All mail-ins shall be postmarked by the United States Postal System (USPS) and received by the State purchasing agency no later than the submittal deadline indicated on the attached Proposal Mail-in and Delivery Information Sheet. All hand deliveries shall be received by the State purchasing agency by the date and time designated on the Proposal Mail-In and Delivery Information Sheet. Proposals shall be rejected when:

- Postmarked after the designated date; or
- Postmarked by the designated date but not received within 10 days from the submittal deadline; or
- If hand delivered, received after the designated date and time.

The number of copies required is located on the Proposal Mail-In and Delivery Information Sheet. Deliveries by private mail services such as FEDEX shall be considered hand deliveries and shall be rejected if received after the submittal deadline. Dated USPS shipping labels are not considered postmarks.

Proposals submitted through facsimile or through electronic means are not permitted.

## **IX. Discussions with Applicants**

- A. Prior to Submittal Deadline.** Discussions may be conducted with potential applicants to promote understanding of the purchasing agency's requirements.
- B. After Proposal Submittal Deadline -** Discussions may be conducted with applicants whose proposals are determined to be reasonably susceptible of being selected for award, but proposals may be accepted without discussions, in accordance HAR Section 3-143-403.

## **X. Opening of Proposals**

Upon receipt of a proposal by a state purchasing agency at a designated location, proposals, modifications to proposals, and withdrawals of proposals shall be date-stamped, and when possible, time-stamped. All documents so received shall be held in a secure place by the state purchasing agency and not examined for evaluation purposes until the submittal deadline.

Procurement files shall be open to public inspection after a contract has been awarded and executed by all parties.

## **XI. Additional Materials and Documentation**

Upon request from the state purchasing agency, each applicant shall submit any additional materials and documentation reasonably required by the state purchasing agency in its evaluation of the proposals.

## **XII. RFP Amendments**

The State reserves the right to amend this RFP at any time prior to the closing date for the final revised proposals.

## **XIII. Final Revised Proposals**

If requested, final revised proposals shall be submitted in the manner, and by the date and time specified by the state purchasing agency. If a final revised proposal is not submitted, the previous submittal shall be construed as the applicant's best and final offer/proposal. *The applicant shall submit **only** the section(s) of the proposal that are amended, along with the Proposal Application Identification Form (SPO-H-200).* After final revised proposals are received, final evaluations will be conducted for an award.

#### **XIV. Cancellation of Request for Proposal**

The RFP may be canceled and any or all proposals may be rejected in whole or in part, when it is determined to be in the best interests of the State.

#### **XV. Costs for Proposal Preparation**

Any costs incurred by applicants in preparing or submitting a proposal are the applicants' sole responsibility.

#### **XVI. Provider Participation in Planning**

Provider participation in a state purchasing agency's efforts to plan for or to purchase health and human services prior to the state purchasing agency's release of a RFP, including the sharing of information on community needs, best practices, and providers' resources, shall not disqualify providers from submitting proposals if conducted in accordance with HAR Sections 3-142-202 and 3-142-203.

#### **XVII. Rejection of Proposals**

The State reserves the right to consider as acceptable only those proposals submitted in accordance with all requirements set forth in this RFP and which demonstrate an understanding of the problems involved and comply with the service specifications. Any proposal offering any other set of terms and conditions contradictory to those included in this RFP may be rejected without further notice.

A proposal may be automatically rejected for any one or more of the following reasons:

- (1) Rejection for failure to cooperate or deal in good faith. (HAR Section 3-141-201)
- (2) Rejection for inadequate accounting system. (HAR Section 3-141-202)
- (3) Late proposals (HAR Section 3-143-603)
- (4) Inadequate response to request for proposals (HAR Section 3-143-609)
- (5) Proposal not responsive (HAR Section 3-143-610(a)(1))
- (6) Applicant not responsible (HAR Section 3-143-610(a)(2))

#### **XVIII. Notice of Award**

A statement of findings and decision shall be provided to all applicants by mail upon completion of the evaluation of competitive purchase of service proposals.

Any agreement arising out of this solicitation is subject to the approval of the Department of the Attorney General as to form, and to all further approvals, including the approval of the Governor, required by statute, regulation, rule, order or other directive.

No work is to be undertaken by the awardee prior to the contract commencement date. The State of Hawaii is not liable for any costs incurred prior to the official starting date.

## **XIX. Protests**

Any applicant may file a protest against the awarding of the contract. The Notice of Protest form, SPO-H-801, is available on the SPO website. (See paragraph II, Website Reference.) Only the following matters may be protested:

- (1) A state purchasing agency's failure to follow procedures established by Chapter 103F of the Hawaii Revised Statutes;
- (2) A state purchasing agency's failure to follow any rule established by Chapter 103F of the Hawaii Revised Statutes; and
- (3) A state purchasing agency's failure to follow any procedure, requirement, or evaluation criterion in a request for proposals issued by the state purchasing agency.

The Notice of Protest shall be postmarked by USPS or hand delivered to 1) the head of the state purchasing agency conducting the protested procurement and 2) the procurement officer who is conducting the procurement (as indicated below) within five working days of the postmark of the Notice of Findings and Decision sent to the protestor. Delivery services other than USPS shall be considered hand deliveries and considered submitted on the date of actual receipt by the state purchasing agency.

<b>Head of State Purchasing Agency</b>	<b>Procurement Officer</b>
Name: Clayton A. Frank	Name: Patricia J. Snyder, Ph.D.
Title: Director	Title: Business Management Officer
Mailing Address: 919 Ala Moana Boulevard, Room 400 Honolulu, Hawaii 96814	Mailing Address: 919 Ala Moana Boulevard, Room 413 Honolulu, Hawaii 96814
Business Address: Same as above.	Business Address: Same as above.

**XX. Availability of Funds**

The award of a contract and any allowed renewal or extension thereof, is subject to allotments made by the Director of Finance, State of Hawaii, pursuant to HRS Chapter 37, and subject to the availability of State and/or Federal funds.

**XXI. General and Special Conditions of Contract**

The general conditions that will be imposed contractually are on the SPO website. (See paragraph II, Website Reference). Special conditions may also be imposed contractually by the state purchasing agency, as deemed necessary.

**INSURANCE REQUIREMENTS**

The Provider shall maintain in full force and effect during the life of this contract, liability and property damage insurance to protect the Provider and his subcontractors, if any, from claims for damages for personal injury, accidental death and property damage which may arise from operations under this contract, whether such operations be by himself or by a subcontractor or anyone directly or indirectly employed by either of them. If any subcontractor is involved in the performance of the contract, the insurance policy or policies shall name the subcontractor as additional insured.

As an alternative to the Provider providing insurance to cover operations performed by a subcontractor and naming the subcontractor as additional insured, Provider may require subcontractor to provide its own insurance which meets the requirements herein. It is understood that a subcontractor's insurance policy or policies are in addition to the Provider's own policy or policies.

The following minimum insurance coverage(s) and limit(s) shall be provided by the Provider, including its subcontractor(s) where appropriate.

<b><u>Coverage</u></b>	<b><u>Limits</u></b>
Commercial General Liability (occurrence form)	\$2,000,000 for each person for each occurrence for bodily injury and property damage.

The Commercial General Liability insurance policy required of the Provider, including any subcontractor's policy, shall contain the following clauses:

1. "This insurance shall not be canceled, limited in scope of coverage or non-renewed until after 30 days written notice has been given to



the State of Hawaii, Department of Public Safety, Administrative Services Office—Purchasing and Contracts, 919 Ala Moana Boulevard, Room 413 Honolulu, Hawaii 96814."

2. "The State of Hawaii is added as an additional insured as respects to operations performed for the State of Hawaii."
3. "It is agreed that any insurance maintained by the State of Hawaii will apply in excess of, and not contribute with, insurance provided by this policy."

The minimum insurance required shall be in full compliance with the Hawaii Insurance Code throughout the entire selection term, including all extended periods if exercised.

The Provider agrees to deposit with the State of Hawaii certificate(s) of insurance necessary to satisfy the State that the insurance provisions of this agreement have been complied with and to keep such insurance in effect and the certificate(s) on deposit with the State during the entire term of this agreement, including those of its subcontractor(s), where appropriate. Upon request by the State, Provider shall be responsible for furnishing a copy of the policy or policies.

Failure of the Provider to provide and keep in force such insurance shall be regarded as material default under this agreement, entitling the State to exercise any or all of the remedies provided in this agreement for a default of the Provider.

The procuring of such required insurance shall not be construed to limit Provider's liability hereunder nor to fulfill the indemnification provisions and requirements of this agreement. Notwithstanding said policy or policies of insurance, Provider shall be obliged for the full and total amount of any damage, injury, or loss caused by negligence or neglect connected with this agreement.

## **XXII. Cost Principles**

In order to promote uniform purchasing practices among state purchasing agencies procuring health and human services under HRS Chapter 103F, state purchasing agencies will utilize standard cost principles outlined in Form SPO-H-201, which is available on the SPO website (see paragraph II, Website Reference). Nothing in this section shall be construed to create an exemption from any cost principle arising under federal law.

# **Section 2**

## **Service Specifications**

## Section 2

### Service Specifications

#### **XXIII. Introduction**

##### **A. Overview, purpose or need**

The Department of Public Safety (PSD) believes that most inmates with substance abuse issues will not be able to succeed in the community after release without effective treatment. Therefore, the appropriate level of substance abuse treatment programming enhances public safety by reducing recidivism.

There is a need to provide a continuance of multi-disciplinary, evidence based, rehabilitative services for inmate offenders whose lives have been adversely affected with substance abuse and criminality. Currently there are residential substance abuse treatment services for high-risk inmates, and outpatient substance abuse treatment for low risk inmates. This service will be Intensive Outpatient Program (IOP) and will provide substance abuse treatment for moderate risk substance abusing sentenced felons.

##### **B. Planning activities conducted in preparation for this RFP**

Pursuant to Hawaii Administrative Rules (HAR), Chapter 3-142-202(e), compliance with the issuance of a request for information has been waived.

##### **C. Description of the goals of the service**

The goal of all components of the continuum of treatment services is to reduce recidivism by treating substance abuse and criminality. The goal of the IOP is to provide a level of treatment within the continuum for moderate risk substance abusing sentenced felons. The service provider shall develop an individualized treatment plan for each male offender and link the offenders with the appropriate treatment services in the facility and community.

##### **D. Description of the target population to be served**

The target population consists of sentenced felons who have been identified as needing an appropriate level of substance abuse treatment services based on LSI-R/ASUS scores. The target groups of inmates are those who are nearing the end of their commitment time frame, so that treatment can be provided prior to release and during their transition into the community.

**E. Geographic coverage of service**

Substance abuse treatment continuum services shall be provided on the island of Oahu.

**F. Probable funding amounts, source, and period of availability**

Funding available for services under this RFP is approximately \$309,620.00 for the twenty-four month period commencing June 1, 2010.

**XXIV. General Requirements****A. Specific qualifications or requirements, including but not limited to licensure or accreditation**

1. Service provider must be a profit corporation under the laws of the State of Hawaii or non-profit organization determined by the Internal Revenue Services to be exempt from the federal income tax.
2. If a non-profit corporation, service provider must have a governing board whose members have no material conflict or interest and serve without compensation.
3. Service provider must have by-laws or policies that describe the manner in which business is conducted and policies that relate to nepotism and management of potential conflict of interest situations.
4. Service provider must have a minimum of one year of successful experience in dealing with inmates and their families.
5. Service provider will be required to accept correctional clients who have been assessed by the Department as being appropriate for services, unless the service provider presents to the Department, justifiable reason that an inmate should not be accepted into the program. The Provider shall provide only those treatment services identified by the Department as required for the inmate. The Department shall have the final decision as to whether an inmate will continue to receive treatment services or be terminated from receiving treatment services.
6. To those agencies that do not meet the one-year experience requirement, an exception can be made. The request for an exception shall include at a minimum a discussion of the following:
  - a. The reasons why the exception is being requested (i.e., the reasons why the organization does not meet the one year experience requirement, the service for which funds are being requested is a new services, etc.)

- b. The qualifications and experience of the organization in providing services for other related state programs in the past.
- c. Description of the activities performed to date and accompanying statistical data.

**B. Secondary purchaser participation**  
(Refer to HAR Section 3-143-608)

After-the-fact secondary purchases will be allowed.

Planned secondary purchases: There are no planned secondary purchasers; however, after-the-fact secondary purchases will be allowed.

**C. Multiple or alternate proposals**  
(Refer to §3-143-605, HAR)

☐ Allowed ☒ Unallowed

**D. Single or multiple contracts to be awarded**  
(Refer to HAR Section 3-143-206)

☒ Single ☐ Multiple ☐ Single & Multiple

Criteria for multiple awards:

Not applicable.

**E. Single or multi-term contracts to be awarded**  
(Refer to HAR Section 3-149-302)

☐ Single term (2 years or less) ☒ Multi-term (more than 2 years)

Contract terms:

Award shall be for the twenty-four month period commencing June 1, 2010. This contract may be extended for one additional twenty-four month period or portion thereof, subject to the availability of funds, and upon prior written mutual agreement.

**F. RFP contact person**

The individual listed below is the sole point of contact from the date of release of this RFP until the selection of the successful provider(s). Written questions should be submitted to the RFP contact person and received by the day and time specified in Section 1, paragraph I (Procurement Timetable) of this RFP.

RFP Contact Person: Marc S. Yamamoto

Department of Public Safety  
Administrative Services Office – Purchasing and Contracts Sections  
919 Ala Moana Boulevard, Room 413  
Honolulu, Hawaii 96814

Telephone Number: (808) 587-1215  
Facsimile Number: (808) 587-1244  
E-mail Address: marc.s.yamamoto@hawaii.gov

## **XXV. Scope of Work**

The scope of work encompasses the following tasks and responsibilities:

### **A. Service Activities** (Minimum and/or mandatory tasks and responsibilities)

This RFP contains the specific components of treatment services envisioned by the Department of Public Safety. Treatment program components shall include:

#### **1. Assessment services and treatment planning**

Individuals will be assigned to treatment based on score results of the LSI-R/ASUS, a multi-leveled assessment which will indicate level of risk, level of criminogenic needs, and substance abuse problems across 6 domains, involvement, disruption, anti-social, emotional, defensiveness and motivation. Provider's assessment will focus on specific strengths, problem areas targeted for change and strategies for change. As part of the assessment process, the provider shall review the offender's institutional file for any additional information that may contribute to formation of the treatment plan. Information gathered in the assessment will be used to develop a treatment plan. Assessments shall be conducted within thirty days (30) of referral. Client contact time for the assessment shall not exceed one hour (1), and institutional file review shall also not exceed one hour (1), for a total of two hours (2) to conduct the entire assessment.

Treatment plans will conform to community standards. Treatment plan shall include treatment services (group, individual, and education), projected time in treatment, short and long-range goals, and should measure an offender's progress in treatment. The client will be included in the development of the treatment plan, which becomes part of the treatment record. The service provider will develop treatment phases that reflect measurable and observable changes in the clients' attitudes and

behaviors. The treatment plans shall coincide with the treatment phases and document client behavioral and attitudinal changes.

The provider shall endeavor to accept into treatment those individuals who are nearing their parole hearings so that the individual can be paroled shortly after completing treatment. It should be noted that the offender should be accepted into treatment at a maximum of 24 months prior to his tentative parole date so that he may complete all components of the continuum of care for his or her treatment. (This is to include primary treatment, continuing care, and aftercare.)

The proposal must include the assessment instrument to be used, the process to be used for reviewing and updating the individual's treatment plan, the estimated number of assessments to be conducted annually, and the unit cost for the assessment services.

## **2. Education and Treatment services**

The service provider will develop a treatment program, which includes both educational services (i.e., criminogenic issues, cognitive restructuring, skill building, family issues, and substance abuse/addiction issues) and group counseling services. Program shall be tailored to deal with needs identified in the LSI-R/ASUS and clients' assessment and treatment plan.

Provider shall utilize a cognitive -behavioral curriculum that addresses the interaction of criminal thinking and drug abuse using a group treatment format. The curriculum shall offer a method that allows participants to explore and correct their thinking errors, learn new coping behaviors, and rehearse and practice these new behaviors and attitudes for optimal skill development. The provider shall offer a relapse prevention component to the treatment program that includes education, and rehearsal and practice of relapse prevention skills.

Class time shall be structured as below:

- 25% of time shall be spent in teaching the lessons.
- 25% of time shall be spent in review of the lessons.
- 50% of time shall be spent in practice and rehearsal of new skills learned from the lessons.

Provider shall provide at least 5 closed IOP education and treatment groups that operate on an on-going basis throughout the year at Halawa Correctional Facility, and Waiawa Correctional Facility. It is recommended that each offender attend a minimum of four group sessions per week, approximately two (2) hours per session for a minimum of thirty

six (36) weeks, thus allowing the offender to receive a total of two hundred eighty eight (288) hours of structured group education and treatment before completion of treatment. In some cases, individuals may need to have more than the recommended thirty six (36) weeks of treatment based on their personal progress in treatment.

Depending on offender availability and the size of the meeting/classroom space, the basic format for the groups is as follows:

- Four day per week education group consisting of one treatment counselor and a maximum of fifteen (15) offenders.
- Weekly focus group consisting of one treatment counselor and a maximum of fifteen (15) offenders.
- The structured group education and counseling groups shall be offered either during daytime or evening hours, Monday through Saturday, during hours that do not interfere with other correctional facility priorities.
- The structured group education and counseling groups shall be conducted in the learning center or other available facility spaces.

Please note that the prospective provider must include in their proposal a description of the philosophical basis for treatment and for dealing with incarcerated inmates who have a history of substance abuse. Additionally, all proposals must include a description of the following issues:

- 1) The type(s) of intervention(s) that they will use
- 2) The frequency and duration of the treatment intervention for each issue
- 3) The maximum number of inmates that will be allowed in each component of treatment
- 4) The admission criteria to be used for accepting offenders into the program
- 5) The discharge criteria for both successful completion of treatment and unsuccessful completion of treatment (i.e., termination, transfer before completion)
- 6) Procedures for re-admitting inmates to a program if they have been terminated for breaking rules
- 7) Procedures for re-admitting inmates to a program if they have already completed IOP treatment and regress in recovery as noted by behavioral problems, positive urinalysis, facility misconducts, etc.
- 8) Proposal must include the unit cost for education and treatment services and the estimated number of units to be provided



### **3. Individual Counseling**

The provider shall conduct individual counseling session for each participating offender at each phase increment or when necessary as dictated by the counselor or when requested by the offender. The recommended session length should be approximately fifteen (15) minutes. Some individuals may require additional assistance to learn treatment materials, to accept the need to change, or to overcome their specific barriers to change. The individual counseling sessions may be provided to deal with issues not appropriate for the group setting.

Proposals must include a description of how individual will be integrated into the continuum of treatment services, and give a description of the community resources, which the offender will be linked. Proposals must also include the unit cost for individual counseling as well as the estimated number of units to be provided.

### **4. Continuing Care**

Providers shall develop a continuing care component for offenders that successfully complete IOP. Continuing Care shall be provided for the purpose of reinforcing and maintaining recovery from the time of completion of treatment to the time when the offender transfers to either parole status or to a community level facility. (It is well documented in the corrections treatment research, and has been observed in our own population, that inmates who complete treatment, and who return to the general population without any continuing support, lose the effects of treatment, and regress back to criminal attitudes and behaviors.)

The continuing care component of treatment must encompass the aspects of relapse prevention, criminal conduct behaviors and attitudes, and prevention of recidivism. Additionally, other topics related to recovery should be added to the repertoire of curriculum topics, such as recovery support systems, job skill development, assertiveness vs. aggression, transportation issues, etc. It should also be noted that the offender must comply with all recommendations that are on his discharge summary from his primary treatment. An offender's length of stay in the continuing care program is dependent upon his personal ability and demonstration of maintaining responsible behavior and the counselors' observations and discretion. The continuing care component may also include process group and individual counseling.

The continuing care component shall be conducted once a week for one and half (1½) hours. The group size shall be no larger than twenty (20) offenders participating in the group. Should there be more than 20 candidates per facility, the provider may conduct more than one group at a

time to insure all offenders receive the continuing care program. The continuing care component should be no less than ten (10) weeks and no more than thirty (30) weeks.

Proposal must include the following for the continuing care component available to all clients who have completed IOP:

- 1) Provider must provide a detailed description of the proposed continuing care program
- 2) Provider will provide the process by which they would maintain the services for an offender until he or she paroled, maxes out, or is terminated from incarceration
- 3) Proposal must include the unit cost for each session of continuing care and the estimated number of units to be provided

## **5. Booster Sessions for Completed IOP Participants**

Booster sessions should be available to clients to return to treatment that have completed and then later have misconduct or behavioral problems that warrants a redress of treatment for success of recovery. These sessions would be extremely limited and would be used only for those offenders who have regressed that still demonstrate potential for recovery. The booster sessions should be used as a refresher for the offender who completed treatment and has somewhat digressed in his performance since completing treatment. This should not be used for the offenders who have relapsed into active substance use and abuse. Active use and abuse of substances would warrant a re-evaluation of the offender with a high probability of being recommended to residential treatment. Additionally, these sessions would not be used for the client who re-commits another crime while on furlough or extended furlough. Again, this offender would be re-evaluated and would again probably be recommended for residential treatment. Booster sessions are designed to be used for the offender who may have committed minor or moderate misconducts, demonstrates consistent poor decisions, demonstrates consistent and constant thinking errors, poor emotional control, or re-establishes himself as being resistant to the facility rules and staff authority. Please note these sessions are not meant to have an offender redo an entire episode of treatment again, it is merely to assist him or her in getting back on track with both substance abuse recovery and criminality recovery. Proposal must include the unit cost for this type of service and the estimated number of units to be provided.

Note: to assist the provider in development of the proposal it is suggested that the provider estimate units to be provided in this fashion, so as to distribute funds in an equitable fashion and not saturate only the IOP treatment portion of the proposal.

- |   |                        |
|---|------------------------|
| a) Assessments and Treatment Planning       | 10-15 % of total units |
| b) Treatment Services (Education & Group)   | 40-50 % of total units |
| c) Individual                               | 15-20 % of total units |
| d) Continuing Care Services                 | 15-20 % of total units |
| e) Booster Sessions for Completed Offenders | 5 % of total units     |

This breakdown of units appeared to be the most equitable to insure all services could be provided by the provider at all locations within the state of Hawaii.

## **B. Management Requirements (Minimum and/or mandatory requirements)**

### **1. Personnel**

The Service Provider and/or Sub-Provider shall notify each of its employees as well as employees of any subcontractors, who provide services to any person committed to the custody of the Director of Public Safety for imprisonment pursuant to Chapter 706, including a probationer serving a term of imprisonment pursuant to Section 706-624(2)(a) and a misdemeanor or petty misdemeanor sentenced pursuant to Section 706-663, of the Hawaii Revised Statute, Section 707-731, Sexual assault in the second degree and Section 707-732, Sexual assault in the third degree. In addition the Service Provider and any subcontractor shall maintain a copy of the aforementioned statutes and shall maintain in each of the aforementioned employees and employees of any subcontractors' file written documentation that the employee has received notice of the statutes.

Due to the offenders under this contract being under the jurisdiction of the Department of Public Safety, the Service Provider shall employ staff that is suitable to deal with these offenders. The Service Provider or Sub-Provider shall not hire persons currently serving a criminal sentence (i.e., on furlough from a correctional facility, on probation, on parole, or under the terms of a DAG/DANC plea). Any employee with a criminal history shall be subject to review and approval by the Department. The Department will review and agree to the employment of service provider's staff and sub-providers in writing. The Department of Public Safety shall agree any changes to staff and/or sub-providers in writing.

Service provider shall provide:

1. Service provider's experience and track record in providing substance abuse services over the past five years.
2. Experience of staff/ability to hire and retain qualified substance abuse counselors.

3. Comprehensiveness of provider's proposed description of treatment services and procedural flow of treatment services.
4. The staff qualifications for the applicant shall provide the minimum qualifications and experience of staff assigned to the project.

## **2. Administrative**

1. Service provider must operate their program in accordance with the rules, regulations, and policies of the Department of Public Safety.
2. Service provider is required to meet the qualifying requirements specified in Chapter 103F, Hawaii Revised Statutes.
3. Service provider must comply with all codes and ordinances as required by the State of Hawaii and the City and County of Honolulu.
4. Describe the ability to supervise, train, and provide administrative direction relative to the delivery of substance abuse services.
5. Service provider must maintain and show proof of a liability insurance policy of at least two million dollars.
6. The Service Provider and/or Sub-Provider shall inform and educate their employees of all Hawaii Revised Statutes that have reference to the delivery of services for the inmates committed to the custody of the Director of Public Safety (PSD).

## **3. Quality assurance and evaluation specifications**

The Department's Substance Abuse Programs Manager will monitor the service provider's compliance with the service specification mandates and evaluate the services performed. The Substance Abuse Programs Manager, who may suspend or terminate the services under the provisions of this contract, shall evaluate unacceptable practices or deviation from the service specifications. Prior to such suspension of the contract by the Administrator, the service provider shall be allowed to make every effort to correct any perceived discrepancies and shall be given reasonable time to do so. The Substance Abuse Programs Manager shall determine reasonable time.

The provider will submit to an assessment of their treatment services to ensure that evidence based substance abuse treatment practices designed to impact the substance abusing offender are being utilized.

#### **4. Output and performance/outcome measurements**

Service provider shall provide a detailed description of its outcome evaluation and measures of effectiveness and should include, but not limited to:

- Total number of inmates treating.
- Number of inmates referred to each service component (e.g., assessments, educational and treatment services, individual counseling, continuing care, and booster services.)
- Number of inmates admitted to each service component.
- Number of inmates successfully completed each service component.
- Number of inmates dropped out of each service component.
- Number of inmates terminated from each service component due to positive urinalysis, new arrest/conviction, escape, misconducts, etc.
- Total number of drug tests (positive and negative.)
- Of the inmates who have completed the service component, what percentage of inmates remained drug-free.
- Of the inmates who have completed the service component, what percentage of inmates remained arrest-free. Conviction-free.
- Number of inmates paroled upon clinical discharge.

Long term measures of success include recidivism rates and adjustment in the community. However, service providers will not be evaluated on measures that occur outside of the contract period.

#### **5. Experience**

The Service Provider shall provide a detailed description of its qualifications, experience, and track record in providing social services to the community in general and offender populations specifically. This section shall include:

- a. Resumes of the Service Provider's executive staff;
- b. List of experience as a service provider providing services to offenders.
- c. List of prior contracts with the public sector in providing services and discussions of any problems or difficulties encountered in prior contracts;
- d. Success service provider has had in recruiting and retaining quality staff; and
- e. Service Provider's current financial statement and any financial audits completed in the last three years.

#### **6. Coordination of services**

The applicant must demonstrate the ability to coordinate program activities, appointments and interviews with correctional counselors, security staff, and other correctional staff.

## 7. Reporting requirements for program and fiscal data

On the first working day of each month, the service provider will be required to provide to each facility UA Officer, the monthly list of inmates they are treating at that facility for drug testing purposes in accordance with the Department's policy and procedure COR.08.10.

Service provider will be required to submit:

- a) Program reports filed separately from billings and marked "confidential" and forwarded to the Substance Abuse Services Office.
- b) Monthly reports to the Department detailing its expenditures, operational activities, progress and problems. Attached to each report shall be an Attendance Sheet that will include:
  - The date and time of each treatment service, whether completed or interrupted.
  - A roster of residents who attended each session.
  - For absent resident, whether they were excused or unexcused.
  - A signed copy of the Attendance Sheet by provider as to accuracy and authenticity.
- c) Monthly activity reports, in a format to be approved by the Department, no later than the 10th of each month.
- d) Quarterly line item expenditure reports, in a format to be approved by the Department, no later than 30 days after the close of each fiscal quarter.
- e) Report of any knowledge of criminal activity by an inmate, whether potential or actual, to the Department in accordance with agreed upon procedures.

### C. Facilities

Not Applicable

## IV. COMPENSATION AND METHOD OF PAYMENT

Pricing shall be based on unit of service pricing structure. The pricing shall include all taxes, shall be the all-inclusive cost to the State, and no other charges will be honored.

Proposals must include a description of how this component will be integrated into the continuum of treatment services and a description of the community resources, which an inmate will be linked. Proposals must include the unit cost for assessments and treatment planning, educational and treatment services, individual counseling, continuing care, and booster sessions for completed IOP participants. Proposal must include the unit cost per hour, per inmate, per group for each component as applicable and as well as the estimated number of units to be provided.

The Provider shall be compensated monthly on a service unit basis. The Provider shall not receive separate compensation for time spent in consultation with Department staff regarding curriculum development, staff meetings and case conferences.

Total payment under this Agreement shall not exceed \$309,620 for the initial term of this contract. Any costs incurred over the sums set out in the budget shall be approved by formal contract modification or be at the Provider's sole risk

The Provider shall submit an original invoice and two copies each month indicating the contract number, number of modules conducted by phase, and payment due. If a Sub-Providers performed the services indicate full business name of sub-provider. All invoices shall be accompanied by documentation and shall include:

- a. The date and time of each session
- b. A signed copy of the Attendance Sheet by the Service provider as to the accuracy and authenticity.

Copies of handouts and client materials and supplies, administrative costs and case management are included in the service components and shall not be billed separately. The service fee includes all taxes and shall be the all-inclusive cost to the State.

The Provider shall submit to the Substance Abuse Services Office, the monthly invoice, original and two (2) copies, for payment of delivered services no later than 30 days after the last session for the month. The address is:

Department of Public Safety  
Corrections Program Services – Substance Abuse Services Office  
919 Ala Moana Blvd., #405  
Honolulu, Hawaii 96814

The monthly invoice shall include the following where the Provider's representative shall certify the request for payment and the Department's representative shall approve for payment:

I certify that all expenditures reported or payments requested are to the best of my knowledge in full compliance with the terms and conditions of the contract:

Certified Correct and  
Approved for Payment:

\_\_\_\_\_  
Agency Representative

\_\_\_\_\_  
Date

\_\_\_\_\_  
Department Representative

The Provider shall be compensated in full for each service provided in accordance with the terms and conditions of the resultant Agreement.

A tax clearance certificate, not over two (2) months old, with an original green certified stamp, must accompany the invoice for final payment on the contract.



## **Section 3**

# **Proposal Application Instructions**

## Section 3

# Proposal Application Instructions

### General instructions for completing applications:

- *Proposal Applications shall be submitted to the state purchasing agency using the prescribed format outlined in this section.*
- *The numerical outline for the application, the titles/subtitles, and the applicant organization and RFP identification information on the top right hand corner of each page should be retained. The instructions for each section however may be omitted.*
- *Page numbering of the Proposal Application should be consecutive, beginning with page one and continuing through for each section. See sample table of contents in Section 5.*
- *Proposals may be submitted in a three ring binder (Optional).*
- *Tabbing of sections (Recommended).*
- *Applicants must also include a Table of Contents with the Proposal Application. A sample format is reflected in Section 5, Attachment B of this RFP.*
- *A written response is required for **each** item unless indicated otherwise. Failure to answer any of the items will impact upon an applicant's score.*
- *Applicants are **strongly** encouraged to review evaluation criteria in Section 4, Proposal Evaluation when completing the proposal.*
- *This form (SPO-H-200A) is available on the SPO website (see Section 1, paragraph II, Website Reference). However, the form will not include items specific to each RFP. If using the website form, the applicant must include all items listed in this section.*

### The Proposal Application comprises the following sections:

- *Proposal Application Identification Form*
- *Table of Contents*
- *Program Overview*
- *Experience and Capability*
- *Project Organization and Staffing*
- *Service Delivery*
- *Financial*
- *Other*

#### **I. Program Overview**

Applicant shall give a brief overview to orient evaluators as to the program/services being offered.

## **II. Experience and Capability**

### **A. Necessary Skills**

The applicant shall demonstrate that it has the necessary skills, abilities, and knowledge relating to the delivery of the proposed services.

### **B. Experience**

The applicant shall provide a description of projects/contracts pertinent to the proposed services. Applicant shall include points of contact, addresses, e-mail/phone numbers. The State reserves the right to contact references to verify experience.

1. List of experience as an agency providing substance abuse services;
2. List of experience as an agency providing services to offenders and their families.
3. List of contracts performed for the Department of Public Safety;
4. List of other prior contracts with the public sector in providing services in general for male and female offenders specifically. Discuss any problems or difficulties encountered in prior contracts. Applicant shall provide a point of contact and telephone number for each contract listed. The Department reserves the right to contact any of the listed points of contact to inquire about the applicant's past service performance and personnel;
5. Success applicant has had in recruiting and retaining quality staff; and
6. Applicant's current financial statement and any financial audits completed in the last three (3) years.

For those agencies that do not meet the one-year experience requirement, an exception can be made. The request for an exception shall include at a minimum a discussion of the following:

1. The reasons why the exception is being requested (i.e., the reasons why the organization does not meet the one year experience requirement, the service for which funds are being requested is a new service, etc.)
2. The qualifications and experience of the organization in providing services for other related state programs in the past.
3. Description of the activities performed to date and accompanying statistical data.

### **C. Quality Assurance and Evaluation**

The applicant shall describe its own plans for quality assurance and evaluation for the proposed services, including methodology.

**D. Coordination of Services**

The applicant shall demonstrate the capability to coordinate services with other agencies and resources in the community.

**E. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the proposed services. If facilities are not presently available, describe plans to secure facilities. Also describe how the facilities meet ADA requirements, as applicable, and special equipment that may be required for the services.

**III. Project Organization and Staffing****A. Staffing****1. Proposed Staffing**

The applicant shall describe the proposed staffing pattern, client/staff ratio and proposed caseload capacity appropriate for the viability of the services. (Refer to the personnel requirements in the Service Specifications, as applicable.)

**2. Staff Qualifications**

The applicant shall provide the minimum qualifications (including experience) for staff assigned to the program. (Refer to the qualifications in the Service Specifications, as applicable)

**B. Project Organization****1. Supervision and Training**

The applicant shall describe its ability to supervise, train and provide administrative direction relative to the delivery of the proposed services.

**2. Organization Chart**

The applicant shall reflect the position of each staff and line of responsibility/supervision. (Include position title, name and full time equivalency) Both the “Organization-wide” and “Program” organization charts shall be attached to the Proposal Application.

## IV. Service Delivery

Applicant shall include a detailed discussion of the applicant's approach to applicable service activities and management requirements from Section 2, Item III. - Scope of Work, including (if indicated) a work plan of all service activities and tasks to be completed, related work assignments/responsibilities and timelines/schedules. Applicant shall include a complete description of services and activities proposed to provide a comprehensive program for sentenced felons. This section shall include, at a minimum, the following:

1. Program philosophy;
2. Program components;
  3. Description of case management services, including record-keeping and report writing methods;
  4. Description of how individual counseling will be integrated with family education;
  5. Description of how basic services will be provided;
  6. Types of intervention that will be used;
  7. Frequency and duration of the treatment intervention for each;
  8. Maximum number of inmates that will be allowed in each component of treatment;
  9. Admission criteria;
  10. Discharge criteria for both successful completion and unsuccessful completion;
  11. Procedure for readmission of inmates into the program when they have been terminated;
  12. Estimated number of units for each service component.

The Provider should identify the estimated units of service components and the distribution of services in an equitable fashion and not saturated only the Level II portion of treatment. The following breakdown is being recommended:

- |   |        |
|---|--------|
| 1. Assessments and Treatment Planning Total Units       | 10-15% |
| 2. Treatment Services (Education and Group) Total Units | 40-50% |
| 3. Individual & Family Education Total Units            | 15-20% |
| 4. Continuing Care Total Units                          | 15-20% |
| 5. Aftercare Services Total Units                       | 15%    |
| 6. Booster Sessions for Completed Offenders Total Units | 5%     |

## V. Financial

### A. Pricing Structure

Applicant shall submit a cost proposal utilizing the pricing structure designated by the state-purchasing agency. The cost proposal shall be attached to the Proposal Application.

Pricing shall be based on unit of service pricing structure. Proposals shall also include the unit of cost for each component as well as estimated number of units to be provided. The pricing shall include all taxes, shall be all inclusive cost to the State, and no other charges will be honored.

### **Units of Services and Unit rate**

Unit cost for Assessment and Treatment Planning  
 Unit cost for Education and Treatment Services  
 Unit cost for Individual and Family Education  
 Unit cost for Continuing Care  
 Unit cost for Aftercare

All budget forms, instructions and samples are located on the SPO website (see the Proposal Application Checklist in Section 5 for website address). The following budget form(s) shall be submitted with the Proposal Application:

SPO-H-205, Budget  
 SPO-H-205A, Organization-Wide Budget by Source of Funds  
 SPO-H-206A, Budget Justification – Personnel – Salaries and Wages  
 SPO-H-206B, Budget Justification – Personnel – Payroll Taxes, Assessments and Fringe Benefits  
 SPO-H-206F, Budget Justification – Contractual Services – Subcontracts

## **B. Other Financial Related Materials**

### **1. Accounting System**

In order to determine the adequacy of the applicant's accounting system as described under the administrative rules, the following documents are requested as part of the Proposal Application (may be attached):

Applicant's current financial statement and any financial audits completed in the last three (3) years.

## **VI. Other**

### **A. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgment. If applicable, please explain.

# **Section 4**

## **Proposal Evaluation**

## Section 4

# Proposal Evaluation

### I. Introduction

The evaluation of proposals received in response to the RFP will be conducted comprehensively, fairly and impartially. Structural, quantitative scoring techniques will be utilized to maximize the objectivity of the evaluation.

### II. Evaluation Process

The procurement officer or an evaluation committee of designated reviewers selected by the head of the state purchasing agency or procurement officer shall review and evaluate proposals. When an evaluation committee is utilized, the committee will be comprised of individuals with experience in, knowledge of, and program responsibility for program service and financing.

The evaluation will be conducted in three phases as follows:

- Phase 1 - Evaluation of Proposal Requirements
- Phase 2 - Evaluation of Proposal Application
- Phase 3 - Recommendation for Award

#### Evaluation Categories and Thresholds

##### Evaluation Categories

##### Possible Points

##### *Administrative Requirements*

##### *Proposal Application*

**100 Points**

Program Overview	0 points
Experience and Capability	20 points
Project Organization and Staffing	15 points
Service Delivery	55 points
Financial	10 Points

**TOTAL POSSIBLE POINTS**

**100 Points**



### III. Evaluation Criteria

#### A. Phase 1 - Evaluation of Proposal Requirements

##### 1. Administrative Requirements

- Application Checklist
- Registration (if not pre-registered with the State Procurement Office)
- Certificate of Liability Insurance

##### 2. Proposal Application Requirements

- Proposal Application Identification Form (Form SPO-H-200)
- Table of Contents
- Program Overview
- Experience and Capability
- Project Organization and Staffing
- Service Delivery
- Financial (All required forms and documents)
- Program Specific Requirements (as applicable)

#### B. Phase 2 - Evaluation of Proposal Application (100 Points)

**Program Overview:** No points are assigned to Program Overview. The intent is to give the applicant an opportunity orient evaluators as to the service(s) being offered.

##### 1. Experience and Capability (20 Points)

The State will evaluate the applicant's experience and capability relevant to the proposal contract, which shall include:

##### A. Necessary Skills

4 pts

- Demonstrated skills, abilities, and knowledge relating to the delivery of the proposed services.

##### B. Experience

4 pts

- Three (3) years of experience of providing services to the criminal justice offenders.

**C. Quality Assurance and Evaluation** **4 pts**

- Sufficiency of quality assurance and evaluation plans for the proposed services, including methodology.

**D. Coordination of Services** **4 pts**

- Demonstrated capability to coordinate services with other agencies and resources in the community.

**E. Facilities** **4 pts**

- Adequacy of facilities relative to the proposed services.

**2. Project Organization and Staffing (15 Points)**

The State will evaluate the applicant's overall staffing approach to the service that shall include:

**A. Staffing** **8 pts**

- Proposed Staffing: That the proposed staffing pattern, client/staff ratio, and proposed caseload capacity is reasonable to insure viability of the services. 4 pts
- Staff Qualifications: Minimum qualifications (including experience) for staff assigned to the program. 4 pts

**B. Project Organization** **7 pts**

- **Supervision and Training:** Demonstrated ability to supervise, train and provide administrative direction to staff relative to the delivery of the proposed services. 4 pts
- **Organization Chart:** Approach and rationale for the structure, functions, and staffing of the proposed organization for the overall service activity and tasks. 3 pts

**3. Service Delivery (55 Points)**

The evaluation criteria for this section will assess the applicant's approach to the service activities and management requirements outlined in the POS Proposal Application.

The evaluation criteria may also include an assessment of the logic of the work plan for the major service activities and tasks to be completed, including clarity in work assignments and responsibilities and the realism of the timelines and schedules, as applicable.

• Assessment Services and Treatment Planning	<u><b>5 pts</b></u>
• Education and Treatment Services	<u><b>20 pts</b></u>
• Individual Counseling and Family Education	<u><b>10 pts</b></u>
• Continuing Care	<u><b>10 pts</b></u>
• Aftercare	<u><b>5 pts</b></u>
• Booster Sessions for Completed Level II Participants	<u><b>5 pts</b></u>

**4. Financial (10 Points)**

- Adequacy of accounting system
- Competitiveness and reasonableness of unit of service, as applicable
- Financial stability of the applicant.

**C. Phase 3 - Recommendation for Award**

Each notice of award shall contain a statement of findings and decision for the award or non-award of the contract to each applicant.

# **Section 5**

## **Attachments**

- A. Proposal Application Checklist
- B. Sample Table of Contents

## Proposal Application Checklist

Applicant: \_\_\_\_\_

RFP No.: PSD 10-CPS/SA-20 \_\_\_\_\_

The applicant's proposal must contain the following components in the order shown below. This checklist must be signed, dated and returned to the purchasing agency as part of the Proposal Application. SPOH forms are on the SPO website. See Section 1, paragraph II Website Reference.\*

Item	Reference in RFP	Format/Instructions Provided	Required by Purchasing Agency	Completed by Applicant
<b>General:</b>				
Proposal Application Identification Form (SPO-H-200)	Section 1, RFP	SPO Website*	<b>X</b>	
Proposal Application Checklist	Section 1, RFP	Attachment A	<b>X</b>	
Table of Contents	Section 5, RFP	Section 5, RFP	<b>X</b>	
Proposal Application (SPO-H-200A)	Section 3, RFP	SPO Website*	<b>X</b>	
Tax Clearance Certificate (Form A-6)	Section 1, RFP	Dept. of Taxation Website (Link on SPO website)*	<b>X</b>	
Cost Proposal (Budget)				
SPO-H-205	Section 3, RFP	SPO Website*	<b>X</b>	
SPO-H-205A	Section 3, RFP	SPO Website* Special Instructions are in Section 5	<b>X</b>	
SPO-H-205B	Section 3, RFP,	SPO Website* Special Instructions are in Section 5		
SPO-H-206A	Section 3, RFP	SPO Website*	<b>X</b>	
SPO-H-206B	Section 3, RFP	SPO Website*	<b>X</b>	
SPO-H-206C	Section 3, RFP	SPO Website*		
SPO-H-206D	Section 3, RFP	SPO Website*		
SPO-H-206E	Section 3, RFP	SPO Website*		
SPO-H-206F	Section 3, RFP	SPO Website*	<b>X</b>	
SPO-H-206G	Section 3, RFP	SPO Website*		
SPO-H-206H	Section 3, RFP	SPO Website*		
SPO-H-206I	Section 3, RFP	SPO Website*		
SPO-H-206J	Section 3, RFP	SPO Website*		
<b>Certifications:</b>				
<b>Federal Certifications</b>		Section 5, RFP		
Debarment & Suspension		Section 5, RFP		
Drug Free Workplace		Section 5, RFP		
Lobbying		Section 5, RFP		
Program Fraud Civil Remedies Act		Section 5, RFP		
Environmental Tobacco Smoke		Section 5, RFP		
<b>Program Specific Requirements:</b>				
PROOF OF INSURANCE	Section 1, RFP		<b>X</b>	

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Date

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